Minutes of Public Meeting of the Board of Trustees

Arizona School Board Association Insurance Trust

Of the Meeting Held June 10th, 2026

Phoenix, Arizona

A public meeting of the Trustees of the Arizona School Boards Association Insurance Trust (ASBAIT) was convened on June 10th, 2026, at 9:03 a.m. the Royal Palms Resort, 5200 E Camelback Rd, in the Estrella Room, Phoenix, AZ 85018.

The meeting was called to order at 9:03 a.m. by Crystle Nehrmeyer, Chairperson; a quorum was present.

Trustees in attendance:

Chairperson Crystle Nehrmeyer

Vice Chair Dr. Ashley Hodge

Treasurer Ellen White

Troy Thygerson

Mayra Zuniga

Thomas Thurmas

Joanne Conlin

Chris Knudsen

Mike DeLaO

Laura Emslie

Margot Jones

Michael Tannehill

Others in attendance at the meeting were: Anthony Contente-Cuomo (Legal Counsel, Sims Mackin - virtually), Leslie Schneider (Acrisure), Jeff Bloom (Acrisure), Kathi McMullan (Acrisure), Michelle Beal (Acrisure), Anil Kochhar (Axene Health), Josh Axene (Axene Health), Tanya Danjou (Meritain Health), Chuck Nelson (Meritain Health), Rick Cajthaml (Meritain Health), Monica Zook (Meritain Health), Judy Herz (Meritain Health), ,Patrick Dittman (Marsh-McLellan), Thomas Lenz (Atkinson, Andelson, Loya, Rudd & Romo Professional Law Corp - virtually), Leah Herras (Atkinson, Andelson, Loya, Rudd & Romo Professional Law Corp - virtually), Carly Davenport (Issacson, Miller - virtually), and Ebony Breaux-Liang (Issacson-Miler - virtually)

At 9:04 a.m., Chairperson Nehrmeyer formally called the meeting to order, welcomed attendees, and initiated roll call. A quorum was confirmed.

Chairperson Nehrmeyer confirmed no calls to the public, and the meeting proceeded with the Agenda Item A: Approval of Previous Minutes at 9:06 a.m. With no discussion or corrections offered, a motion was presented by Chairperson Nehrmeyer, "I move to approve the April 17,2026 meeting minutes." and seconded by Mr. DeLaO to approve the April 17, 2026 meeting minutes. The motion passed unanimously.

Transitioning into Agenda Item B: General Updates and Announcements, at 9:07 a.m., the Board was introduced to a presentation highlighting a philanthropic contribution by Mr. Kochhar honoring his father's legacy, including a video that recently made national headlines. Following the presentation, Mr. Kochhar shared personal remarks, the inspiration behind the contribution, and the broader importance of investing in future generations. The Board recognized the presentation as a meaningful opening to the meeting.

The discussion then shifted to Ms. Schneider, who provided an operational update regarding the Acrisure team. Ms. Schneider started by highlighting our Acrisure's Actuarial performance, noting that through May, year-end projections were within approximately 1% of budget, despite the increased enrollment and plan changes. Leadership emphasized this as a significant achievement. Ms. Schneider also addressed recent organizational changes at Acrisure, while reaffirming Acrisure's stability and continued investment in large-client service teams. Additional updates were provided regarding personnel changes involving recent staff departures from Acrisure's ASBAIT team, as well as corresponding plans to backfill roles with experienced team members.

At 9:26 a.m., the Board continued onto Agenda Item C-1: Financial Update. Mr. Kochhar reported that the Trust is performing in alignment with expectations. It was noted that while some membership fluctuations occurred earlier in the fiscal year, sound underwriting guidelines, improved pharmacy contract terms, as well as strong sales performance and retention will continue to stabilize future financial outlooks. Trustees asked clarifying questions regarding reserves, retained earnings, and claim funding, which were addressed in detail. The Board acknowledged overall financial stability and favorable projections. Mr. Bloom noted that an annual look at the 2025-2026 plan year will be part of the September trustee meeting.

At 9:34 a.m., the meeting then transitioned into Agenda Item C-4: Renewal Activity Report**.** Mr. Cajthaml outlined the year's retention strategy, emphasizing proactive engagement with districts, extensive in-person outreach, broker relationships, and ongoing education efforts. Retention outcomes were strong, with approximately 97% of districts retained and minimal membership loss. It was noted that departures were limited and primarily driven by plan design preferences or other factors, rather than pricing dissatisfaction.

At 9:58 a.m., Mr. Nelson presented Agenda Item C-2: Sales Activity Report. Mr. Nelson highlighted that ASBAIT will welcome 15 new groups for the upcoming plan year, with additional opportunities that remain in the pipeline. Trustees discussed external market pressures, including alternative pricing tactics by competitors and the impact of broader Arizona education funding trends, including ESA-related enrollment shifts. Leadership reiterated that the Trust's focus remains on sustainable growth, accurate underwriting, and maintaining stability rather than pursuing short-term gains.

Throughout the discussion, trustees emphasized the importance of continued education for school districts, particularly regarding understanding insurance pricing, evaluating competitor proposals, and increasing engagement in wellness programs. Consensus emerged around further developing educational opportunities, including webinars, conference sessions, and targeted outreach to both new and existing board members.

At approximately 10:16 a.m., the Board moved to Agenda Item D: Marketing Sponsorship Request Approvals. Several sponsorship opportunities were presented by Ms. Zook, for the following:

Arizona Association of School Business Officials (AASBO) Annual Conference – additional sponsorship wall ad and breakfast for $1150 sponsorship

East Valley Institute of Technology (EVIT) WALKtober Event $500 sponsorship

Liberty Elementary School District-New Teacher Orientation Event $625

Continental Elementary School District- New Teacher Orientation Event $319.58

Thatcher Unified School District- Back to School Luncheon $1500

Santa Cruz Valley- Welcome Back Celebration $ 1000

After discussion, a motion was made at 10:21 a.m.by Chairperson Nehrmeyer, “I move to approve all marketing sponsorship requests as presented.” and seconded by Mr. DeLaO to approve all marketing sponsorship requests, as presented. The motion was put to a vote and passed unanimously.

Before proceeding further, Chairperson Nehrmeyer noted for the record that external benefits counsel representatives Thomas Lenz (AALRR- Atkinson, Andelson, Loya, Rudd & Romo Professional Law Corp - virtually), Leah Herras (AALRR- Atkinson, Andelson, Loya, Rudd & Romo Professional Law Corp - virtually) joined the meeting virtually at approximately 10:00 a.m. during earlier discussion.

At 10:22 a.m., Chairperson Nehrmeyer announced the transition to Executive Session for appeals and confidential matters. Chairperson Nehrmeyer announced a brief recess for a stretch and restroom break, instructing attendees to reconvene at 10:30 a.m.

The meeting was reconvened at 10:33 a.m., at which time Chairperson Nehrmeyer called for entry into executive session for Agenda Item E – Second Level Appeals, pursuant to A.R.S 38-431.03 (A) (2). A motion was made by Chairperson Nehrmeyer, “I move to uphold the denial.” and seconded to enter executive session, and prior to proceeding, the required statutory admonition regarding confidentiality of executive session discussions was formally read into the record. With no questions raised, the Board entered executive session. Virtual participants were temporarily moved to a waiting room to accommodate upcoming executive session procedures.

At 10:37 a.m., the Board exited executive session and returned to open session. At 10:39 a.m., a motion was made by Chairperson Nehrmeyer and seconded by Mr. DeLaO to uphold the denial for all three appeals—identified as Claim Nos. K19DZ00, K338T36, and K40GL04. The motion passed without objection.

Immediately thereafter, a motion was made by Ms. Zuniga, seconded by Mr. Thygerson, and approved to re-enter executive session, for Agenda Items F, G and H, pursuant to A.R.S. 38-431.03 (A) (3) and (4).

At 12:19 p.m., the Board exited executive session and returned to open session. A motion was made by Chairperson Nehrmeyer," I move to confirm the direction and consensus given in executive session.", and Mr. DeLaO seconded to confirm the trustee consensus and direction given in executive session. The motion passed unanimously.

At 12:20 p.m**.**, Chairperson Nehrmeyer announced a lunch recess, with instructions for the Board to reconvene at 1:00 p.m., at which time the meeting would resume with remaining executive session items and subsequent agenda business.

The Board officially reconvened in open session at 1:45 p.m., at which time Chairperson Nehrmeyer announced that several motions resulting from earlier executive session discussions would be brought forward for formal action.

Chairperson Nehrmeyer first addressed Agenda Item G: Meritain Restated Contract. A motion was made by Chairperson Nehrmeyer, "I move to approve the Meritain restated contract and amendment presented." The motion was seconded by Ms. Zuniga, and upon call for a vote, the motion passed unanimously. The Board acknowledged this as a significant milestone following an extended negotiation process.

The Board then moved to Agenda Item H -1: Legal Services Procurement. A motion was made by Chairperson Nehrmeyer ,"I move for the Chair, Vice Chair, and Treasurer to partner with SBA to prepare procurement for legal services for the start of the calendar year 2027." Strategic Benefit Advisors (SBA) to prepare and initiate an RFP for legal services, effective January 1, 2027. The motion was seconded by Dr. Hodge, clarified for timing, and subsequently approved unanimously.

Agenda Item H2: Program Administrator Procurement, a motion was made by Chairperson Nehrmeyer, "I move to authorize the Chair, Vice Chair, and Treasurer to work with SBA to develop a procurement for program administrator services for fiscal year 27-28.", to work with Strategic Benefit Advisors (SBA) to develop an RFP for program administrator services, effective fiscal year 2027–2028. Following a second by Ms. Zuniga, the motion passed without opposition.

Under Agenda Item H-3: Virta Health, a motion was made by Chairperson Nehrmeyer, "I move to approve the Virta Health 2026 contract extension as presented.". The motion received a second by Mr. Thygerson and passed unanimously at 1:49 p.m.

Chairperson Nehrmeyer then introduced an additional motion, "I move to continue the partnership with Atkins and Snell and Wilmer as needed through the end of the 2026 calendar year for benefits expertise and guidance." This motion is related to ongoing legal support, authorizing continued partnership with Atkinson, Andelson, Loya, Rudd & Romo Professional Law Corp and Snell & Wilmer through the end of calendar year 2026 for benefits-related expertise and guidance. The motion was seconded by Ms. Conlin and approved unanimously.

Before proceeding further, the Board revisited a previously approved motion, Agenda Item D: Marketing Sponsorship Request Approval, noting that one component of the AASBO sponsorship, the virtual advertising placement, might not be available as initially planned. A motion was made to amend the previous motion by Chairperson Nehrmeyer, "I move to reallocate funds not to exceed $1,150 for additional marketing at the 2026 AASBO conference.". The motion was seconded by Mr. Thygerson and approved unanimously.

The meeting then returned at 1:51 p.m. to Agenda Item I: ASBAIT Conference Planning. Ms. Zook presented an analysis of potential costs, attendance scenarios, and logistical considerations. After robust discussion regarding timing, attendance goals, and strategic value, as well as considering the opportunity to introduce the incoming Executive Director and expand outreach beyond current members to include prospective members, a motion was made by Mr. Thygerson at 2:10 p.m. "I move to approve hosting the conference on November 12-13, 2026." to host the 2026 ASBAIT Conference in November, suggesting November 12–13, 2026. Seconded by Mr. Tannehill, the motion passed unanimously. Following the motion, Ms. Zook shared that additional meeting details regarding planning and next steps will be provided at an upcoming Trustee meeting.

The Board then moved to Agenda Item J: Self-Funded Plan Offering discussion at 2:19 p.m.. Members engaged in a detailed and thoughtful discussion regarding whether to introduce a self-funded option as a separate offering distinct from the current shared-risk pool. The conversation explored potential benefits, including expanded market reach and flexibility for larger districts, as well as potential risks to the pool, including potential erosion of current pool members, reputational impact, and administrative complexity.

After extensive deliberation and consideration of actuarial recommendations, the Board reached a consensus to defer any action on self-funded plan offerings for at least one year, allowing additional time for financial reserves to strengthen and for further analysis and refinement of the concept. No formal motion was required, and Chairperson Nehrmeyer summarized the decision as a pause for reevaluation in a future planning cycle.

At 2:57pm, the board proceeded to Agenda Item K: Officer Appointments for the 2026–2027 Plan Year. Chairperson Nehrmeyer expressed willingness to continue serving as Chair. Vice Chair Dr. Hodge also expressed willingness to continue serving in her role. A nomination was made and accepted for the current Chair to continue serving. No additional nominations were offered. A subsequent nomination was made by Dr. Hodge, "I move to approve Chairperson Nehrmeyer as Chair and Dr. Hodge as Vice Chair." to serve as Vice Chair, which was also accepted and was seconded Ms. Jones. to appoint the slate, as presented. The Board approved the appointments unanimously.

Discussion followed regarding the Board's interest and need to appoint a Secretary. After consideration, the Board agreed to forego reestablishing the Secretary position at this time, noting that current roles adequately support the Trust's needs.

Following discussion, Chairperson Nehrmeyer moved to Future Agenda Items. A request was made to discuss the administrative process for handling premium payments for retirees, board members, and other non-payroll participants. Chairperson Nehrmeyer directed that this topic be placed on a future agenda for further review.

At approximately 3:03 p.m., Chairperson Nehrmeyer transitioned the meeting to a short recess before scheduled trustee development activities, directing members to reconvene at 3:15 p.m.

Following the brief break, under Agenda Item L: Trustee Development the Board conducted trustee development and team-building activities DiSC assessments. Ms. McMullan from Acrisure facilitated a discussion and activities regarding the DiSC workstyle assessment and answered questions for Trustees.

Following Agenda Item L, Chairperson Nehrmeyer confirmed that all required actions had been completed and motioned, “I move to adjourn the meeting.” at 5:01pm. The motion was seconded by Dr. Hodge and passed with no objection.